

IICA conducts Management Development Programme for UCO Bank Executives

The School of Finance conducted a Management Development Programme for 35 executives of UCO Bank from August 25 to 30, 2014 at the IICA campus, Manesar. The Programme provided the participants a better understanding of their new roles and responsibilities as frontline executives, - demonstrating through action-oriented interactive sessions, how to take important decisions while achieving organisational goals and objectives. The training programme was instrumental in the improvement of participant knowledge-base regarding techniques to be employed in the areas of management relationship styles, activity prioritisation, performance management, team building and managing conflict & change. Discussions on best practices for effective leadership through change, communication and personality development, while also touching upon aspects outside the immediate management realm such as emerging techniques and marketing trends helped the participants to gain better insights into their own strengths and enhanced their skills in listening, conducting structured meetings, negotiation and persuading & influencing others. The programme helped the participants to think beyond their own discipline and lead effectively & efficiently by incorporating broader strategic considerations in order to support larger corporate objectives.